Rate the traits below in terms of how important you think they are for entrepreneurial success by circling the number you think corresponds with how important the trait is.

1 being the least important and 5 being most important

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| --- | --- | --- | --- | --- | --- |
| **Quality or trait** | **1 2 3 4 5****Not important Very important** | | | | |
| 1. a high level of energy | 1 | 2 | 3 | 4 | 5 |
| 2. good health | 1 | 2 | 3 | 4 | 5 |
| 3. ability to be a leader | 1 | 2 | 3 | 4 | 5 |
| 4. a willingness to take risks | 1 | 2 | 3 | 4 | 5 |
| 5. a strong desire to pursue a goal | 1 | 2 | 3 | 4 | 5 |
| 6. a need to closely associate with others | 1 | 2 | 3 | 4 | 5 |
| 7. a strong desire for money | 1 | 2 | 3 | 4 | 5 |
| 8. a willingness to ask for help | 1 | 2 | 3 | 4 | 5 |
| 9. an ability to get along with employees | 1 | 2 | 3 | 4 | 5 |
| 10. being well organized | 1 | 2 | 3 | 4 | 5 |
| 11. ability to depend on one’s self | 1 | 2 | 3 | 4 | 5 |
| 12. a need for recognition | 1 | 2 | 3 | 4 | 5 |
| 13. ability to learn from failure | 1 | 2 | 3 | 4 | 5 |
| 14. competitiveness | 1 | 2 | 3 | 4 | 5 |
| 15. realistic about one’s capabilities and goals | 1 | 2 | 3 | 4 | 5 |
| 16. self-confidence | 1 | 2 | 3 | 4 | 5 |
| 17. a high energy level | 1 | 2 | 3 | 4 | 5 |
| 18. ability to identify problems and find solutions | 1 | 2 | 3 | 4 | 5 |
| 19. innovativeness | 1 | 2 | 3 | 4 | 5 |
| 20. ability to be creative | 1 | 2 | 3 | 4 | 5 |